

### **Payment Terms**

Payment terms are 2% 10<sup>th</sup> net 30. Invoices dated the 1<sup>st</sup> through the 25<sup>th</sup> of the month are due by the 10<sup>th</sup> of the following month in order to take the 2% discount. Invoices dated the 26<sup>th</sup> through the end of the month are due by the 10<sup>th</sup> of the second following month in order to take the 2% discount. All invoices not paid by those terms will become due on a net 30 days basis following the shipment date. The fee for returned checks is \$30. A monthly service charge of 2% will be applied to overdue ac counts. Any account that regularly pays beyond our net terms will be denied open account status.

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### **Minimum Order**

There is no minimum order. However, all orders under \$50 are subject to a \$5 handling fee.

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### **Full Freight Allowance**

We will pay the freight on orders totaling \$1000 net or more to one destination within the 48 contiguous states. All Alaska, Hawaii, Puerto Rico, and Canada shipments will be responsible for full freight costs. Please note that on our invoices prepaid freight is shown with a "PP" beside it. As the invoiced amount indicates, the freight is not being charged, it is there only to show our customers their savings on freight costs. No discount is allowed off the cost of freight. The discount must be figured by the net amount, and is shown on each invoice.

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### **Additions to orders**

Once an order is entered and printed for fulfillment, additions to that order are not allowed. We will make every effort to ship a new purchase order out with the order already in the fulfillment process. However, we cannot guarantee that the two orders will be shipped together if the original order is already packed for shipping. Additions to backorders are not allowed.

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### **Pick up Orders**

Midland requires only one hour from time of order placement to fulfill pick-up orders. Orders are picked and invoiced the same day the order is placed even if it is not picked up that day. Discounts on pick-up orders are given from the invoice date, not the date of pick-up.

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